



POINT 2

Competitions for NON MEMBERS in the Real Club de Golf Guadalmina through 2016.

COMPETICIONES EXTERNAS			
COMPETICIONES	INGRESOS	GASTOS	Bº/Pª
Copa Andalucía	3.756,19	2.066,77	1.689,42
Com. Europeo Senior Marisa Sgaravatti	17.101,65	1.850,00	15.251,65
Proam Gecko	4.727,34	2.656,80	2.070,54
Camp. Interterritorial Masculino Sub-18	6.776,88	342,64	6.434,24
Camp España Femenino	0,00	1.232,78	-1.232,78
Comp. Benéfica La Sala	4.219,01	0,00	4.219,01
Comp. Norberto Goizueta	3.471,30	620,27	2.851,03
Final Circuito Femenino Andaluz	4.859,50	53,29	4.806,21
	44.911,87	8.822,55	36.089,32



Point 3 BREAKDOWN P&L SUMMER CAMP 2016

SUMMER CAMP			
CAMP	INCOMES	EXPENSES	P/L
MEMBERS	15.670,14		
NON MEMBERS	6.850,53		
RESTAURANT EXPENSES (PICNIC)		3.414,59	
TEACHERSD GOLF		15.269,15	
TEACHERS TENIS/PADEL		474,00	
SWIMMINGPOOL TEACHERS		444,00	
PROFITS SUMMER CAMP	22.520,67	19.601,74	2.918,93

THE NUMBER OF ATTENDEES HAS BEEN 94 OF WHICH 71 HAVE BEEN MEMBERS AND 23 GUESTS MOST RELATED TO MEMBERS.

THE AVERAGE ATTENDANCE IN JULY WAS 23 IN AUGUST WAS 22 ATTENDEES WITH 29 ASSISTANTS IN THE LAST WEEK OF JULY AND ALSO THE THIRD WEEK IN AUGUST.



Point 4 Report about the North and South Course

Both the North and the South courses, currently show the characteristic of the transition from summer to autumn and especially with the arrival of rains and the cold temperatures.

In general the three courses have maintained a more than acceptable conditions throughout the year, as probes the unanimous regards we have received from the amateur players of all levels up to the professional players.

We should not forget two relevant aspects, that this year we have delayed maintenance until well into September and as a result this has affected the present conditions of the courses, which will soon be returning to present a good appearance.

The NORTH course has been over seeded with 16,000 kg of rye grass seed, wall to wall, and soon will presents a great and uniform image, and on the South course we have only reseeded the to promote the definition of the fairways of Bermuda grass which soon will return to pale due to the lower temperatures.

About the bunkers have tried in 2015 and 2016 to improve the bunkers by adding sand, but in 2017 we will spend a total of €100,000 to completely renovate all bunkers of the South course, which since 202 after 14 years since the renovation have been deteriorating, mainly by natural pollution rains and the practices of raked.

We have also started a new program with sand bags, on both courses at hoes 1st and 10th , which will help the courses to faster recuperate from divots.



Point 5 Detailed information about the rights of use for clients of Wellness Golf

Clause 13 ° of the Lease contract for 5 years

By payment of a fee will give right to the use of the room of machines, cardiovascular and bodybuilding.

The right to participate in collective classes in the gym (spinning, zumba, yoga, or any others) this classes will involve the payment of an additional fee according to the agreed rates of prices of the gym, which will contemplate always benefiting Members of Guadalmina Golf with a discount

The price of the ANNUAL fee corresponding to the second and successive years, will be agreed in advance by Guadalmina Golf S.A.

To the be the use of the gym will be almost of the exclusive use of Members of Real Club of Golf of Guadalmina, the parties agree that will have a right preferential of assistance their family.

However it previous, the parties agree that THE TENANT may allow the access to so only 50 paid annual, people NON MEMEBRS of Guadalmina.

Detail of the TOTAL NUMBER OF rights of USE for WELLNESS GOLF at November 2016

- **92**
- **80 MEMBERS AND / OR RELATIVES**
- **12 EXTERNAL**



Point 6 REGULATION OF THE USE DURING THE SUMMER OF THE CLUB FACILITIES BY JUNIORS

DIMENSION OF THE PROBLEM

THE NUMBER OF ATTENDEES HAS BEEN 94 OF WHICH 71 HAVE BEEN **MEMBERS** AND 23 GUESTS MOST RELATED TO MEMBERS, OVER A PERIOD OF 60 DAYS.

THE AVERAGE ATTENDANCE **PER WEEK** IN JULY WAS 23 IN AUGUST WAS 22 ATTENDEES WITH 29 ASSISTANTS IN THE LAST WEEK OF JULY AND ALSO THE THIRD WEEK IN AUGUST.

PROPOSALS

FACING SUMMER OF 2017 WE HAVE PREPARED AN AREA KNOWN AS **JUNIOR CLUB** AND MONITORS WILL MAKE THE NEEDED EFFORTS TO MAKE SURE THAT CAMPERS, WHOM MOST ARE MEMBER'S CHILDREN TO USE PREFERABLY THAT AREA.

EVEN WE ARE STUDYING TO ADAPT THOSE ACTIVITIES WHICH MAY CAUSE CONFLICTIVE SITUATIONS.

IT WILL PROVIDE TO USERS OF THE POOL A ID CARD ISSUED BY THE ADMINISTRATION OFFICE VALID FOR THE SEASON 2017, WITHOUT WHICH ACCESS TO THE SWIMMING POOL WILL NOT BE POSSIBLE.



Point 7 Improvements in the Reservation System



Teebbol System

ACTUAL SYSTEM

RESERVATION SYSTEM, CURRENTLY WORKS WITH THE COLLABORATION OF OUR MEMBERS, THEY ARE REQUESTED TO INDICATE THE NAME OF ALL PARTICIPANTS OF A GAME.

AS THE RESERVATION IS MADE A WEEK IN ADVANCE, OFTEN MEMBERS USE THE OPTION OF BOOKING THE FULL FLIGHT, AND WHEN THE PLAYING DAY THAT RESERVE CAN BE REDUCE.

WE CAN GO BACK TO IMPLEMENTING THE PENALTY OF €15 IN CASE OF NOT CANCELING IN TIME, BUT WE BELEIVE THAT WE CAN TRY TO MAKE MEMBERS TO UNDERSTAND THAT THE SHOULD BE RESPONSIBLE FOR BENFIT OF ALL MEMBERS

ALTERNATIVE PROPOSAL

AS FROM JANUARY 2017, WE WILL INSTALL THE SYSTEM TEEBOL, WHEREBY ALL MEMBERS ,THEIR GUESTS AND VISITORS WILL BE REQUIRED TO CARRY IN THEIR GOLF BAG OF A CARD OR A LABEL, THAT IS DETECTED BY A PRESENCE CONTROL SYSTEM, WHICH WILL PROVIDE WITH THE FOLLOWING INFORMATION:

1. NAME AND NUMBER OF A MEMBER AND THE PLAYERS FORMING A FLIGHT.
2. IF A MEMBER IS ACCESSING THE COURSES WITHOUT BEING REGISTERED IN THE RESERVATION SYSTEM
 - IF IS A FULL MEMBR TYPE 'A', WILL REGISTER YOUR GAME FOR STATISTICS.
 - IF SI A MEMBER "B" or "C", THE SYSTEM DETECTS IF HE/SHE HAS PAID THEIR GREEN FEE AND ALERT THE MARSHAL, IF HE/SHE HAS NOT DONE IT
 - IF THE PLAYER DOES NOT HAVE LABEL THE SYSTEM DETECTS "INTRUDER" AND THE MARSHALL IS INFORMED IN WHICH HOLE IS THE "INTRUDER"
3. ADDITIONALLY THIS SYSTEM CAN DETECT THE SLOW PLAY, AND ACT ACCORDINGLY AHEAD OF POSSIBLE DELAYS.
4. THE SYSTEM ALSO CONTROLS MACHINERY MAINTENANCE, ALLOWING THE GREEN KEEPER OPTIMIZE HIS RESOURCES.