



## **MINUTES OF THE BOARD OF DIRECTORS OF THE REAL CLUB DE GOLF GUADALMINA**

**2nd May 2024**

In the Club House of the Guadalmina Golf Club, Urbanización Guadalmina Alta de San Pedro de Alcántara, Marbella, Málaga, at 18:15 hours, being present or represented all (100%) of its members, in accordance with article 28 of the Statutes, the Extraordinary Board of Directors of the Real Club de Golf Guadalmina, with universal character, is held, there being the necessary quorum for the celebration of the meeting.

- President Manuel Muñoz Navarro
- Vice President Juan Ignacio Egaña Azurmendi
- Treasurer Carlos Costantini
- Member Pedro Alonso Rodríguez
- Member Rosaleen Cunningham
- Member Kjell Konrad Karlsen
- Secretary Alejandro Ponce de León

The Club Manager, Mr. Ignacio del Cuvillo, attends as a guest.

In accordance with the above, the Board meets as follows

**AGENDA:**

## **1.- Items from the Presidency**

- Report on the appeal to the TAD due to a member's complaint.
- Reminder of the dates for the June assemblies and request for departmental reports.
- Review of the points to be discussed at the Assemblies.
- Report on improvements in administrative management processes.
- Protocol of what types of awards are given, when and graduation.
- Attendance at the Golf Courses Association Assembly.

## **2.- Competition Committee**

- Study on "regular" guest players.
- Assessment of whether to change the handicap scramble system.
- Proposal for a German professional tournament.

## **3.- Financial Committee**

- Data on income 1st tr.

## **4.- Social Affairs Committee**

- Report on the organization of the spring festival.

## **5.- Course Committee**

- Renewal of the Course committee:
- State of the Courses:
- Projects approved by the Board:

## **6.- Management report**

- Study on the installation of electric chargers in the Real Club de Golf Guadalmina car park.
- Data on the evolution of the number of members and its presentation, pending ratification by the Assembly.
- Report on advertising offer.

## **7.- Report on Facilities; Kjell Karlsen. -**

- Evolution of the quality of the catering service and possible improvements.
- Report on the request to hold a gala for the Fontilles foundation charity event.

## **8.- Secretary and discipline**

- Conciliation Committee; candidates and procedure.

## **9th - Requests and questions**

The meeting was opened in accordance with the AGENDA.

1.- Items from the President

### **Manuel Muñoz**

- **Report on the appeal to the TAD for a member complaint.**

The board meeting discusses the complaints dated 15 November 23 and 14 December 23 presented to the T.A.D. by a member who disagrees with the management of the club, exchanges impressions between all the members and decides to inform the members in detail of this incident at the next assembly on 19 June 24.

With regard to the complaint of 14th December, it should be noted that it has been filed directly by the T.A.D. as no grounds were found to justify it.

We have appealed the 15 November complaint as we do not agree with the reasons for these complaints and we are awaiting the decision of the TAD.

- **Reminder of the dates of the June members' meeting and request for departmental reports.**

The AGM is scheduled for 19 June, and board members are asked to prepare departmental reports for discussion at the next board meeting and sharing for presentation to the AGM.

- **Review of the items to be discussed at the Assemblies.**

These are ordinary assemblies, so with the exception of items that are requested by the members in accordance with the statutes, they will be the following:

- 1) Report of the President.
- 2) Proposal for the approval of the Annual Report of the previous year, liquidation of the Budget, Balance Sheet and closing of the financial year and accounts of the same.
- 3) Presentation and approval, where appropriate, of the income and expenditure budget, projects and proposals of the Board of Directors.
- 4) Election of members of the "Conciliation Committee" and Substitutes.
- 5) Ratification of new members, and removing of past members
- 6) Election or, if necessary, renewal of the Auditors.
- 7) Requests and questions.

The agenda to be sent to the members is unanimously approved.

- **Report on improvements in administrative management processes.**

In order to modernise the club's administrative management, we have been trying for months to find a consultancy company to analyse our management processes and plan their updating with the intention of eliminating routine work.

After conversations with several companies, the one that has given us the most confidence and willingness to help us in these improvements has been our accounting software provider who has been working with the club for almost 25 years, who know our operations and who give us more guarantees of success in this process of change, this company is called EXTRA SOFTWARE. - GEXTOR.

The process will begin with a visit to our facilities that is already scheduled, to review on the ground what we do and how we do it to present us with their proposals.

We are confident that we can improve and be more effective in controlling the club.

- **Protocol for different types of awards when to whom and graduation.**

The board is considering the possibility of creating a special RCGG award for outstanding people, either for their links with the club, for their human and sporting qualities or in recognition of some important event that favours the club.

These awards should be symbolic, without a significant economic value, but with a sense of exclusivity that only chosen people can have.

In view of the differences in criteria that arise between the members of the board, it was decided not to take any immediate decision and we agreed to draw up a protocol that includes these detailed casuistry and to present it again to another board meeting, so that a decision can be taken on the matter.

- **Attendance at the Golf Courses Association Assembly.**

The president will attend in representation of the RCGG. at the next meeting of the Spanish Golf Courses Association,

## **2.- Competition Committee**

In view of complaints from some members to the board of directors about the number of people who play as guests of members, we asked for details of these cases during this year 24, to contrast these complaints and the data are as follows:

Details of member´s guests

	Jan-24	feb-24	mar-24
	344	265	378
Total Guets		987	
Average per day		8,225	
Average per week		57,575	

The data have been analysed and do not seem to us to be worrying as only some players are repetitive and in general the use of this facility for guests of members is managed correctly.

On the other hand, the resources generated by these guests of members are very important and we cannot and should not reject them, but we all agree that we should regulate them more specifically and update the prices, so it is possible that the use of this facility will be automatically regulated.

The Competition Committee is instructed to prepare a proposal for new conditions and prices to be reviewed and approved by the Board.

- **Assessment of whether or not to change the scramble handicap system.**

Some members have complained that the current system used in the Scramble competitions, using the lowest handicap of the game as a reference, and therefore, according to their opinion, prejudicing the team, should be eliminated because, although the intention is to prevent the same teams from winning, the reality is that it does not work and the usual teams continue to win.

After analysing the proposal and the analysis of the current system, those responsible for the committee have reached the conclusion with the verified data that this system is better than the previous one.

A vote was taken and it was unanimously decided to maintain the current system.

- **German professional tournament proposal.**

We have received a proposal to organise a tournament for German professionals, footballers and journalists to raise funds for charity.

The board unanimously approves the organisation of the tournament, considering that there is not much pressure on the course at that time and that the organisation of this tournament brings a great notoriety, due to the sports and communication personalities involved.

### 3.- Financial Committee

Carlos Costantini. -

The first quarter of 2024 has been closed, the evolution of the budget 2024 is positive, offering the following provisional result:

	REALIZADO ENE-MAR 2024 / ENE-MAR 2023				RLZDO. / PTO. ENE-MAR 2024				PRESUPUESTO 2024		
TOTAL GASTOS	1.189.716,59	1.257.949,63	-68.233,04	-5,42	1.189.716,59	1.254.494,45	-64.777,86	-5,16	5.935.460,00	-4.745.743,41	-79,96
TOTAL INGRESOS	1.498.737,69	1.592.414,44	-93.676,75	-5,88	1.498.737,69	1.583.316,67	-84.578,98	-5,34	5.990.655,00	-4.491.917,31	-74,98
PÉRDIDAS / BENEFICIOS	309.021,10	334.464,81	-25.443,71		309.021,10	328.822,22	-19.801,12		55.195,00	253.826,10	

Data on income 1<sup>st</sup> Quarter activation new members, at 30 April have been:

- 19 Full members
- 11 Associated Members
- Total amount of 373.000 €.

### 4. Social Affairs Committee

Rosaleen Cunningham . -

Report on the organization of a spring party.

A Spring Party is to be held on 25 May next on the theme of the James Bond film "Casino Royal". Bookings are going very well and it is expected to be a success.

The budget which would include 4 professionals for two hours, all the casino props (chips, tables, coins...) has an estimated cost of 1.700 €, to which should be added another 1.600 € for the other items.

The board unanimously approved the proposal.

### 5.- Course Committee

Juan Ignacio Egaña. -

RENEWAL OF THE COURSE COMMITTEE:

For personal reasons both Iñaki Cañal and Eamon Duran have asked to resign from the Field Committee. We would like to thank them for the work they have done during their three years of work.

They are replaced by Leona Poelstra and Christian Reynders. JIE welcomes the new members to the JCCC and is convinced that it was a wise choice because of the exceptional professional profile and personal qualities of the new members.

- STATE OF THE COURSES:

The state of the courses in general is good, or very good if we compare it with previous years. This does not detract from the fact that there is still room for improvement and that there are still occasional problems.

The access to the fairway of hole 1 of the South Course will be improved with a side kerb and flower decoration in the garden on the left side.

The area around the green on the South 16th hole needs to be completely re-done and a path for the buggies needs to be built, but this cannot be done at the moment.

On the North course a concrete access platform will be built from hole one to hole two. In addition, the tee of the 14th hole is to be lowered and the playing area enlarged.

This May, the course and greens will be spiked and sanded with 1,600 MT of sand.

In addition to these and other minor issues, we must continue to protect the worn areas, in order to achieve a homogeneous, green and clean course.

**PROJECTS APPROVED BY THE BOARD OF DIRECTORS:**

- H1 South : to make kerbs "on-site production" on the concrete path and to beautify the surroundings. Budget: 4.000€.
- T14N: Lowering and widening the tee. Budget: €6,000
- Access from H1/H2 North: pour concrete. Budget: €15,000
- 2 Moisture Meters: Budget: 3.500€.
- 4 Floating mowers for bunkers: Budget: 4.000€ Budget: 4.000€.
- H10/11/16/17 N Install a pressure valve and 30 metres of pipe for irrigation. Budget: 12.667€.

The Board unanimously approved all these budgets.

**6.- Management report**

**Ignacio del Cuvillo. -**

- **Study on the installation of electric chargers in the Real Club de Golf Guadalmina car park.**

We are considering the installation of electric chargers as a service for club members.

We have had interviews with several companies that offer to install them, and of all of them, the one that convinces us most is B.M.W.

At the moment we are analysing the possible location and the technical characteristics that are necessary for the installation.

The board is in agreement with the installation of these chargers and also BMW's offer seems to us the most reasonable, however we have decided not to take any decision until all the technical problems for their installation are confirmed, which we must resolve with a professional and in agreement with the Marbella Town Hall who must grant the licence.

- **Data evolution number of members and their presentation, pending ratification by the Assembly**

#### **LIST OF MEMBERS PENDING APPROVAL SINCE 19 JANUARY 2024**

7044	DEL POZO MERINO, ALVARO (JR)	ESCUELA	PADRE 6564
7045	NASSAR, GEORGES	MEMBER B	TITULAR conjunto
7046	ZAKHER, NICOLE	MEMBER B	CONYUGE Titular conjunto
7047	CRUZ-CONDE SANTAELLA, MAURO (JR)	ESCUELA	PADRE 6403
7048	GUTIERREZ-COLOMER, GONZALO	MEMBER A	TITULAR
7049	BERNHARDT, DETLEF	MEMBER B	TITULAR
7050	BERNHARDT, CHRISTINE	MEMBER B	conyuge
7051	DE LA TORRE MUÑOZ, JIMENA (JR)	SOCIOS INFANTILES (6-15)	MADRE 6834
7052	ROBLES DE ACUÑA T., JULIA DEL CARMEN	MEMBER B	TITULAR
7053	DE CARALT BADRINAS, ESTHER	MEMBER B	TITULAR
7054	ARVILLA DE CARALT, IGNACIO (JR)	CUOTA JUNIOR (16-21)	MADRE 7054
7055	LONBERG, WILMA (JR)	SOCIOS INFANTILES (6-15)	Padre 5944
7056	MARTINEZ DEL CAMPO, FRANCISCO	MEMBER B	TITULAR
7057	ABASCAL TRUEBA, MARIA EULALIA	MEMBER B	CONYUGE
7058	SANCHEZ GOMEZ, OSCAR	MEMBER B	TITULAR USUFRUCTUARIO
7059	SANCHEZ MUÑOZ, NICOLAS (JR)	CUOTA JUNIOR (16-21)	PADRE 7058
7060	SANCHEZ MUÑOZ, MARCO (JR)	SOCIOS INFANTILES (6-15)	PADRE 7058
7061	CRESS, CURT	MEMBER B	TITULAR
7062	CRESS, CLAUDIA	MEMBER B	CONYUGE
7063	MULLER, AXEL	MEMBER B	TITULAR
7064	KESPE, DOROTHEA	MEMBER B	CONYUGE
7065	NOUSSITOU, FERNANDO	MEMBER A	TITULAR
7066	NOUSSITOU, ELISABETH	MEMBER A	CONYUGE
7067	JUANTEGUI AZPILICUETA, JOSE	MEMBER B	TITULAR
7068	RAIS MOHAMMADI, ALI REZA	MEMBER A	TITULAR
7069	PARKER, MATTHEW	MEMBER A	TITULAR
7070	LUCA DE TENA SAINZ, NICOLAS	MEMBER B	TITULAR

TOTAL Members A	5
TOTAL Members B	15
TOTAL JR Members 16 A 21	2
Total JR Members 6 -15	3
Scholl JR < 6	2



### **- Report on the advertising offer.**

Banners were put up on Hole 11 North, facing the road, in order to find out the possible demand for this facility for advertising purposes. The installation costs have been fully covered by the advertising agency.

There has been feedback against them, especially when the banners were labelled by the agency, which has been replaced.

A report on potential revenue is requested from the manager, and a decision will be made at a later date.

### **7.- Report on Facilities; Kjell Karlsen. -**

- Developments on the quality of the catering service and possible improvements.

Regular meetings continue to be held with Mr. Campuzano in order to improve the service and quality, which has received a lot of criticism.

- Report on the request for a Fontilles foundation charity gala.

This organisation is related to the Brotherhood of St. Lazarus of Jerusalem, aimed at raising funds for the study of Leprosy, and the costs of running leprosaria.

It will be held on the 13th of July, around the swimming pool, with the Organisation having to obtain the licences and bear all the expenses.

The Board unanimously Approved this event

### **8.- Secretary and discipline**

#### **Alejandro Ponce de Leon. -**

- Conciliation Committee; candidates and procedure.

The Conciliation Committee is not a " regular " committee, as stated in art. 30 of the Statutes, as it has its own particular regime according to the Statutes, being the first one to be approved in the RCGG.

The relative provisions are as follows:

#### **ARTICLE 51.- CONCILIATION COMMITTEE.**

*1. The Conciliation Committee shall be composed of the President and two members, with adequate and specific training in the matter, who shall be appointed, with an equal number of alternates, by the General Assembly for a period of four years.*

*2. Its functions shall be to promote the solution of internal conflicts that may arise, through conciliation between the parties, adopting those measures that guarantee the principles of contradiction, equality and hearing in the conciliation procedure and the voluntary execution of its resolutions.*

Thus, members must be offered the possibility of standing for the same, although the

In order to comply with the statutes, it is agreed by the board that prior to the celebration of the Assembly an email will be circulated offering this possibility, so that those interested can send an application to be candidates and the members can vote among the candidates those who meet the requirements, ballots will be prepared so that members can vote for them.

For those interested in being candidates, the deadline is Sunday 16th June at 24:00 hours.

### **9. Questions and Submissions**

There being no further questions, the meeting was adjourned at 22:00 with the approval of the members of the meeting.

Manuel Muñoz Navarro

President

Alejandro Ponce de León Rodríguez

Secretary